



**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SERVICE SCHEDULE PRICELIST**

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage, a menu-driven database system. The INTERNET address for GSA Advantage is: [GSAAdvantage.gov](http://GSAAdvantage.gov)

Schedule 078 - SPORTS, PROMOTIONAL, OUTDOOR, RECREATIONAL, TROPHIES AND SIGNS (SPORTS) and ATTACHMENT 4, TROPHIES, AWARDS, PRESENTATIONS, PROMOTIONAL MATERIALS, BRIEFCASES AND CARRYING CASES

**FSC Class(s)**  
**Business Size: Small/Mfg**

**Contract Number: GS-07F-0039T**  
**Contract Period: 10/1/06 – 9/30/21**

**WESTONE LABORATORIES, INC.**  
2235 Executive Circle  
Colorado Springs, CO 80906  
Tel: 719-540-9333  
Fax: 719-540-9183  
Ms. Alisha Helberg  
Email: [alishah@westone.com](mailto:alishah@westone.com)  
Website: [www.westone.com](http://www.westone.com)

*Pricelist current through Modification #PS-0032 effective 14 June 2016*

## CUSTOMER INFORMATION

1a. Table of awarded special item number(s) SIN(s):

<u>SIN(s)</u>	<u>Description</u>
192-02 Supplies	Sporting Goods Equipment and
192-41	Sounds of Music

1b. Lowest Priced Model Number and Price for each SIN:

(Government net price based on a unit of one)

<u>SIN</u>	<u>MODEL</u>	<u>GSA NET PRICE</u>
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See attached pricing.

2. Maximum order: \$150,000 Per SIN and \$300,000 per order

3. Minimum order: \$20.00

4. Geographic coverage (delivery area): Domestic, 50 States, Washington DC, Puerto Rico, US Territories and to a CONUS port of consolidation point for orders received from overseas activities.

5. Point(s) of production

**Westone Laboratories, Inc.  
2235 Executive Circle  
Colorado Springs, CO 80906  
Tel: 719-540-9333  
Fax: 719-540-9183**

6. Basic Discount: Prices shown herein are net, discount taken.

7. Quantity Discounts:

20146 3 or more \$18.00  
23121 2-19 \$3.32; 20 or more \$1.91  
23131 2-19 \$3.32; 20 or more \$1.91

8. Prompt payment terms. Net 30 Days

9a. Government Purchase Cards are accepted at or below the micro-purchase threshold.

9b. Government Purchase Cards are accepted at or above the micro-purchase threshold.

10. Foreign items: None.

11a. Time of delivery. 30 Days After Receipt of Order (ARO).

11b. Emergency Delivery. 10 Days After Receipt of Order (ARO).

11c. Overnight and 2-day delivery. Contact the Contractor for rates.

12. F.O.B. point: Origin, Prepay and Invoice

13a. Ordering address:

**ATTN: Military Department**  
**Westone Laboratories, Inc.**  
**2235 Executive Circle**  
**Colorado Springs, CO 80906**

Payment address:

**ATTN: Accounts Payable**  
**Westone Laboratories, Inc.**  
**2235 Executive Circle**  
**Colorado Springs, CO 80906**

15. Warranty provision. Manufacturer's Standard Commercial Warranty. Customer should contact the contractor for a copy of the warranty.

16. Export Packing Charges: Not Applicable

17. Government Purchase Credit Cards Are Accepted Up To And Above The Micro-Purchase Threshold.

18. Terms And Conditions Of Rental, Maintenance, And Repair: N/A

19. Terms And Conditions Of Installation: N/A

20. Terms And Conditions Of Repair Parts Indicating Date Of Parts Price Lists And Any Discounts From List Prices: N/A

20a. Terms And Conditions For Any Other Services: Terms And Conditions Applicable To Professional Services: N/A

21. List Of Service And Distribution Points: N/A

22. List Of Participating Dealers: N/A

23. Preventive Maintenance (If Applicable). N/A

24a. Environmental Attributes, E.G., Recycled Content, Energy Efficiency, And/Or Reduced Pollutants: None

24b. Section 508 Compliance for EIT: N/A

25. DUNS number: 007087497

26. SAM.gov registration completed and valid through the current date.

FORMAT AND CONTENT OF TRAINING

- a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.
- b. **\*\*If applicable\*\*** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.
- c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.
- d. Course Title and Brief Description:

Course Title      Application Specific Ear Impression Techniques  
                              (Necessary for WESTONE'S ACCES communication system)

Abstract             This class instructs the user on proper impression techniques required for the production of custom earpieces for the ACCES communication system. The class consists of lecture, discussion and hands-on training in impression taking. The techniques taught follow the general procedures and practices common to the hearing healthcare field and related information for proper use of the ACCES communication system.

Specific techniques pertain to products developed for specific applications. Products include, but are not limited to, hearing protection devices such as solid custom molded attenuators and ACCES (Attenuating Custom Communications Earmold System).

Duration             2 ½ days

Prereq's             None

Minimum             10

Maximum             12

Location             Westone Corporate Headquarters, Colorado Springs, CO

Schedule             No set schedule - classes held as needed/requested

Price                 \$187.61 per student

**Westone Laboratories, Inc.**  
**Authorized GSA 78 Schedule Pricelist**  
**June 2016**

SIN	Part #	Product Name	Description	GSA
<b>ACCES Products</b>				
192 41	AXAMK	AXAMK	ACCES Communications Earpiece, vented (pair)*	\$110.50
192 41	AXGMK	AXGMK	ACCES Communications Earpiece, non-vented (pair)*	\$110.50
192 41	AXMMC	AXMMC	ACCES earpieces bundled with the Wingman Stereo cable	\$182.30
192 41	79713	79713	Helmet Retention Kit Medium	\$9.57
192 41	79714	79714	Helmet Retention Kit Large	\$9.57
192 41	79801	79801	ACCES Modular Cable	\$180.90
192 41	79802	79802	ACCES Modular cable (-6 dB)	\$180.90
192 41	79803	79803	ACCES Modular Cable (-14 dB)	\$180.90
192 41	79812	79812	ACCES Modular 'SMB' Cable	\$180.90
192 41	79820	79820	ACCES Wingman Stereo Cable	\$95.72
192 41	79830	79830	ACCES Air Crew O2 Comm Cable	\$145.48
192 41	79210	79210	ACCES Deluxe Monitor Case	\$23.88
192 41	79712	79712	Boom Mic Adapter	\$75.00
192 41	79725	79725	Headset Modification Kit	\$15.27
192 41	79726	79726	Helmet Modification Kit	\$50.00
192 41	79751	79751	Universal Audio Cable Verification Test Set	\$1,300.00
<b>Training</b>				
192 41	IMPTRA	IMPTRA	Min 10 person technical course (per person, plus travel expenses)	\$187.61
<b>Impression Taking Supplies</b>				
192 41	10153	10153	SiliClone, 8 pack 50 ml S-50 cartridges, no mixing tips	\$57.43
192 41	10154	10154	SiliClone, 8 pack 50 ml S-50 cartridges with 32 mixing tips	\$69.39
192 41	10161	10161	Impression Taking Starter Kit	\$333.77
192 41	10162	10162	Impression Taking Refill Kit	\$132.00
192 41	10166	10166	Impression Taking Traveler Kit	\$443.14
192 41	10204	10204	Silicone Singles, 50/pkg	\$56.00
192 41	10205	10205	Silicone Singles, 100/pkg	\$110.08
192 41	20112	20112	S-50 Cartridge Impression Gun, manually operated	\$43.07
192 41	20146	20146	SiliClone Cartridge Mixing Tips, 5.4mm, 32/pkg	\$19.14
			Qty discount of 3 or more	\$18.00
192 41	20181	20181	The BEST Syringe, Standard, 1/pkg	\$8.14
192 41	20183	20183	The BEST Syringe, Standard, 4/pkg	\$32.07
192 41	20195	20195	The BEST Syringe replacement O-rings, 2/pkg	\$0.28
192 41	20197	20197	The BEST Syringe replacement retainer ring, Gray, 1/pkg	\$1.10
192 41	20241	20241	Wahl Ear, Nose & Brow Trimmer	\$11.49

SIN	Part #	Product Name	Description	GSA
192 41	20251	20251	Bite Blocks, 100/pkg	\$32.49
192 41	20301	20301	PROS assorted pack, 24/pkg (six of each size)	\$15.55
192 41	20302	20302	PROS 7mm ear dam, 24/pkg	\$15.55
192 41	20303	20303	PROS 9mm ear dam, 24/pkg	\$15.55
192 41	20304	20304	PROS 11mm ear dam, 24/pkg	\$15.55
192 41	20305	20305	PROS 13mm ear dam, 24/pkg	\$15.55
192 41	23070	23070	Mini 3000 Otoscope, Black	\$129.22
192 41	23079	23079	Replacement Bulb for Mini 3000, X0188110	\$27.76
192 41	23121	23121	Specula for Heine Otoscope, 2.5mm, 50/pkg	\$3.59
			Qty discount of 2 or more	\$3.32
			Qty discount of 20 or more	\$1.91
192 41	23131	23131	Specula for Heine Otoscope, 4mm, 50/pkg	\$3.59
			Qty discount of 2 or more	\$3.32
			Qty discount of 20 or more	\$1.91
192 41	40141	40141	Audiologist's Choice Earmold Disinfectant/Cleaner, 2oz.	\$2.87
192 41	40142	40142	Audiologist's Choice Earmold Disinfectant/Cleaner, 4oz.	\$4.31
192 41	40211	40211	Alcohol Prep Pads, 100/box	\$4.79
192 41	40223	40223	Purell Instant Hand Sanitizer, 12 oz bottle	\$12.39
192 41	41201	41201	Blue Grinding Stone	\$8.14
192 41	54011	54011	Oto-Ease earmold lubricant, 12 bottles w/display carton	\$21.54
192 41	54015	54015	Oto-Ease earmold lubricant, single 1/2oz. Bottle	\$2.16
192 41	54017	54017	Oto-Ease, individual dose, 100 units/pkg	\$10.53
192 41	54151	54151	Audiologist's Choice Cerumen Management Removal Starter Kit	\$3.78
192 41	54155	54155	Audiologist's Choice Cerumen Removal Refill Drops	\$2.82
<b>Custom Fit Hearing Protection Products</b>				
192 02	AXHPK	AXHPK	Solid Hearing Protection, Color Choice, Laser Engraving, cords, full-shell, pair*	\$70.35
192 02	AXHPV	AXHPV	Solid Hearing Protection, vented, Color Choice, Laser Engraving, full-shell, pair*	\$70.35
192 02	AXSP	AXSP	Sleep plug, Canal Style, Color Choice, Laser Engraving, handles, pair*	\$70.86
192 02	AXFLH	AXFLH	Filtered earplugs NRR 19/Not Rated, Color Choice, Laser Engraving, cords, half-shell, pair*	\$86.14
192 02	AXFLF	AXFLF	Filtered earplugs NRR 21/28, Color Choice, Laser Engraving, cords, full-shell, pair*	\$86.14
192 02	AXAQ	AXAQ	Swim plug, Color choice, Laser Engraving, handles, cords, pair*	\$56.60
192 02	AXHCOM	AXHCOM	Skeleton style communications earpiece used with most hand-held radios with over the ear coiled tubing, Color Choice, Laser Engraving, single*	\$52.66
<b>Custom Musician's Earplugs</b>				
192 41	AXES	AXES	Flat attenuating earplugs, Specify filter (9, 15, 25 dB), Color Choice, Laser Engraving, pair*	\$105.32
<b>AXES Accessories</b>				
192 41	79314	ER-9	ER-9 Filter, pair, clear	\$37.14
192 41	79411	ER-15	ER-15 Filter, pair, clear	\$37.14
192 41	79428	ER-25	ER-25 Filter, pair, clear	\$37.14
192 41	79433	79433	ER Solid Attenuating Adapter, pair, clear	\$2.93

SIN	Part #	Product Name	Description	GSA
<b>Custom In-Ear Musicians' Monitors</b>				
192 41	ES1	ES1	Single Driver*	\$244.32
192 41	ES2	ES2	Dual Driver*	\$439.76
192 41	ES3	ES3	Triple Driver Mid-Range Boost*	\$586.36
192 41	ES5	ES5	Five Driver*	\$736.78
192 41	AC1	AC1	Single driver all acrylic, Clear*	\$221.03
192 41	AC2	AC2	Dual driver all acrylic, Clear*	\$293.72
<b>Custom-Fit Personal Listening Products</b>				
192 41	AXIC	AX	iCustoms, attaches to several Bluetooth headsets and iPod earbuds (and many other brands) to create a custom-fit earphone, color choice, laser engraving, pair*	\$91.54
192 41	AXUM	AXUM	Custom-fit, canal-style earpiece for universal music and personal listening products*	\$91.54
192 41	AXSWC	AXSWC	Recreation Headset, Stereo (pair)*	\$179.00
192 41	AXSWC-CR	AXSWC-CR	Repair AXSWC - Replace Cable	\$39.49
192 41	AXSWC-DR	AXSWC-DR	Repair AXSWC - Replace Driver	\$24.69
<b>Musician's Monitor Accessories</b>				
192 41	71226	71226	ES Replacement Cable, 50", black	\$32.48
192 41	71153	71153	ES Replacement Cable, 50", beige	\$32.48
192 41	71154	71154	ES Replacement Cable, 50", clear	\$32.48
<b>Misc</b>				
192 41	62163	62163	Motiva Personal FM System	\$526.45